

# CURRICULUM VITAE

## J.H. (Jay) OWENS

Co-owner and principal consultant for The Human Edge cc.  
Regional Director (Africa) for the Jack Phillips ROI Institute.

Careers have spanned industry, academia and business consulting. Formerly Senior Lecturer, Business Administration, Wits Business School and Visiting Fellow, Rhodes Investec Business School.

The Human Edge represents VitalSmarts in Africa – a research and training focused organization responsible for three New York Times best sellers and consequent training programs, namely, ***Crucial Conversations, Crucial Confrontations and Influencer – the power to change anything.***

Married to Cherokee with two daughters, Morgyn and Hayley. Enjoys reading, writing, gardening, rebuilding vintage sports cars, carpentry, spending time in the outdoors, running and cycling.

**Topic:** Crucial Conversations

When three key forces show up – high stakes, differing opinions and/or strong emotions – important results and relationships suffer. Explore some ideas to set up and handle crucial conversations better.